



Office of Contracting and Procurement
 Division of Capital Procurement
 P-Card Management Division

INTENT TO AWARD SOLE SOURCE CONTRACT

Title	Installation of Hybrid NVR Surveillance Cameras in Buildings 41 & 52
Notice Date	July 13, 2016
Response Due Date	July 18, 2016
Reference Number	R0009671
Contract Description	<p>Contractor shall provide and install:</p> <p>Products:</p> <p>1 MaxPro NVR Hybrid Unit</p> <p>1 MaxPro NVR PE Unit</p> <p>Advantech shall install 1 MaxPro NVR XE in Bldg52</p> <p>Products:</p> <p>1 MaxPro NVR Hybrid Unit</p> <p>Advantech shall install 1 MaxPro NVR XE in the United Medical Center</p> <p>Products:</p> <p>1 MaxPro NVR XE Unit</p> <p>Advantech shall repair analog camera at PR Harris</p> <p>Products:</p> <p>1 Power Supply</p> <p>Advantech shall install the infrastructure for mapping software for UDC campuses</p> <p>Products:</p> <p>Software</p>
Vendor Name	Advantech, Inc.
Point of Contact	<p>Michiko Gadson, Contract Specialist</p> <p>202-274-5191</p> <p>mgadson@udc.edu</p>

DETERMINATION AND FINDINGS
EXEMPT FROM COMPETITION

Contract No.: R0009671
Caption: Installation of Hybrid NVR Surveillance Camera's in Buildings 41 & 52
Proposed Contractor: Advantech Incorporated
Program Agency: OCP/CPD University of the District of Columbia

FINDINGS

1. **Authorization:**

D.C. Official Code 2-354.01 (a) (1); 2-354.04 DCMR-8B-Chapter 30, Section 3005.2 (k)

2. **Minimum Need:**

The University of the District of Columbia, Office of Security has a need for the Installation of Hybrid NVR Surveillance Camera's in Buildings 41 & 52.

3. **Estimated Reasonable Cost:**

The estimated cost is \$45,825.00

4. **Facts Which Justify Single Source Procurement:**

1. The Division of Public Safety and Emergency Management relies on the Honeywell Advanced Integrated Security System (ProWatch/MaxPro) and Salto to monitor alarm conditions (panic, hold up, burglar, etc.), to control access, to execute emergency lock downs of facilities as well as to issue identification credentials "UDCONEcard" to the university community.
2. To ensure the continuity of the life safety equipment and security systems and to ensure they remain in full operation, it is imperative that the University has a reliable security integrator with full knowledge and experience of an integrated ProWatch/Salto Advance Security Management System.
3. Advantech, Inc. has provided integrated security system management support to the University since the inception of the advanced integrated security systems and is currently the authorized

Honeywell dealer providing the Software Support Agreement for UDC. Advantech, Inc. continues to provide critical expertise and rapid response during emergency situations (i.e. past student protest), which directly impacts the overall safety and security of the university.

4. While the systems themselves are not unique to any one specific vendor, it is unique in this region (DC Metropolitan Area) to operate an integrated ProWatch/Salto Sallis system. Our research has shown that Advantech, Inc. is the only contractor in the region with dual certifications as a Honeywell Platinum Certified Systems Integrator (inclusive of the Software Design Kit) and as a Salto Trained Inspired Business Partner). These certifications coupled with the full knowledge and experience on the University's Honeywell/Salto integrated environment allows Advantech to provide the required level of support; ultimately sustaining the mission of the University to maintain a safe and secure environment for all.

Typical issues that have occurred:

- As-Built drawings are not provided in compliance with UDC Standards.
 - Security Devices are installed, but are none functioning, necessitating the need for fixed security Posts and the use of padlocks and chains. In some cases, there is an unacceptable delay in the installation of devices, which then necessitates the use of padlocks and chains to secure a building. (potential Fire Code Violation)
 - Contractor unresponsiveness (or slow response) when faults are reported
 - Installation of bad equipment, coupled with an unacceptable delay in replacing said equipment.
 - Failure to follow industry best practices when installing cameras and as such several of the exterior dome cameras are collecting condensation.
 - Incorrectly installed Salto Locks, either installed without being pre-programmed (which prevents access) or they have been installed backwards (card reader inside the room).
 - Failure to provide trained and certified technicians, several UDC PD field inspections have revealed that installers are not familiar with industry terminology and UDC Standards (IT and Public Safety).
5. It is in the best interests of the University to meet its requirements through procurement of these updated badging printers with Advantech, Inc. the proposed contractor for standardization and continuity of services.

Contract Specialist Certification

I have reviewed the above findings and certify that they are sufficient to justify the use of the single source method of procurement under the cited statutory authority. I recommend that the Contracting Officer approve the use of the exempt from competitive competition for this proposed contract.

7/13/16
Date

Michiko Gadson
Michiko Gadson
Contract Specialist

DETERMINATION

Based on the above findings and in accordance with D>C Code 2-354.01 (a) (1); 2-354.4 and DCMR-8B-Chapter 30, Section 3005.2 (k), I hereby determine that the above services described herein should be procured from Advantech Incorporated. It is further determined that the cost to the University of the District of Columbia (UDC) is fair and reasonable and that the action is in the best interest of the University.

7-13-16
Date

Eddie Whitaker
Eddie Whitaker
Capital Procurement Manager/Office of Contracting
and Procurement/Contracting Officer