

## Intent to Award Sole Source Contract

Title	Intent to Award Sole Source Contract – Determination and Findings
Notice Date	July 21, 2018
Response Due Date	August 3, 2018
Reference Number	
Contract Description	The University of the District of Columbia’s minimum need is for Network For Future Inc. to provide all equipment and resources necessary for the complete network infrastructure upgrade throughout all campuses.
Vendor Name	Networking For Future, Inc.
Point of Contact	<p>Point of Contact James Jenkins Senior Contract Specialist james.jenkins@udc.edu</p> <p>NOTE: The notice will be published in a newspaper of general circulation for one day and on the UDC website (<a href="https://www.udc.edu/solicitations/">https://www.udc.edu/solicitations/</a>) for 14 days after.</p>

**DETERMINATION AND FINDINGS  
FOR  
SOLE SOURCE PURCHASE**

**Agency:** University of the District of Columbia  
**Caption:** Complete Network Infrastructure Upgrade  
**Contractor:** Networking For Future Inc.

**FINDINGS**

**1. Authorization:**

Title 8 DCMR Section 3019

**2. Minimum Need:**

The University of the District of Columbia's minimum need is for Network For Future Inc. to provide all equipment and resources necessary for the complete network infrastructure upgrade throughout all campuses.

**3. Estimated Reasonable Cost:**

The estimated reasonable cost is \$4,900,000.00.

**4. Facts Which Justify A Sole Source Purchase:**

- A. The University's current network equipment is Cisco Inc. products and the network upgrade must consist of Cisco Inc. products to maintain standardization.
- B. Cisco Inc. has certified only two contractors that are certified by the DC Department of Small and Local Business Development (DSLBD), i.e. Networking for Future Inc. and N2grate Government Services Solutions, LLC, as Cisco Gold Partners thereby enabling them to sell their products. However, N2grate Government Services Solutions, LLC is not authorized to sell all of the equipment that the University requires but Networking for Future Inc. is.
- C. In consideration of the above, and the District's mandate that priority be given to DSLBD certified businesses for purchases estimated to exceed \$250,000.00, Networking For Future Inc. is the single source to satisfy the University's need.

5. **Certification by the Contract Specialist:**

I hereby certify that the above findings are correct and complete to the best of my knowledge.

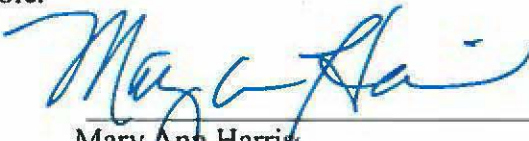
7/5/18  
Date

  
James Jenkins  
Senior Contract Specialist

**DETERMINATION**

Based on the above findings and in accordance with Title 8 DCMR Section 3019, I hereby determine that the award of the subject contract to Networking For Future Inc. is in the best interest of the University of the District of Columbia and that the price for the services proposed is reasonable.

7/5/2018  
Date

  
Mary Ann Harris  
Director OSS&P  
Chief Contracting Officer